



MIKE BUEDEL

SALES & IT SPECIALIST

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EXPERTISE

VinSolutions

VAuto

Salesforce

ELeads CRM

CDK Drive

Active Directory

SaaS

Office 365 / MS Office

XHTML, Wordpress, VB, Linux

Windows/Windows Server

Sales Supervisor / IT Support

Freelance

Web Design/ECommerce

Create & manage websites
for clients using

Wordpress, WIX, & Shopify

Photography

Real Estate, Automotive, &
360 Tour Photography

SaaS Design & Automation

High Level App Design &
Reseller

Interests

- AI
- 3D Printing
- Timelapse
- Laser Engraving



PROFILE

Dedicated and goal-oriented professional with a strong technical background, great customer service skills, and a proven track record of exceeding corporate objectives. Experience working with diverse clientele & c-level management.



WORK EXPERIENCE

Warranty Sales 2024-2024

Endurance Warranty | Remote

Sales representative, responsible for selling vehicle service contracts through high volume outbound and inbound phone leads.

Luxury Sales 2019-2023

Jaguar Land Rover | Schaumburg, IL

Showcasing the unique features and benefits of luxury vehicles & building strong client relationships to take care of our customers from throughout their ownership.

Helpdesk Technician 2014-2019

Stratosphere Networks | Remote

IT professional with a focus on desktop support, active directory administration, CRM management, and virtual solutions tailored to the specific needs of automotive dealerships

Level 2 Support 2011-2013

Redbox | Oakbrook Terrace, IL

Maintaining and troubleshooting the complete Redbox retail system. Proficient in handling a high volume of inbound technical calls from field technicians and ensuring prompt resolution.

Business Manager 2010-2011

CDW | Chicago, IL

Inside sales generating leads, receiving inbound calls, making outbound new business pitches, and driving growth by building long-term, consultative relationships with customers nationally.



EDUCATION

Harper College 2006 - 2007

Business Management

Completed business management, XHTML, and photography certificates.

Palatine HS 2002 - 2006

High School Diploma

Technology focused with A+ course, 4 years of CAD, & 2 years of Visual Basic